

2010-11 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 17 - Polk County

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$12.35/hour and Entry Wage of \$10.04/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$19.36/hour and Entry Wage of \$12.35/hour

| SOC Code† | HSHW†† | Occupational Title† | Annual | Annual | 2009 Hourly Wage | | FLDOE | Data |
|---|--------|--|---------|--------|------------------|-------|-------|------|
| | | | Percent | | Openings | Mean | | |
| | | | Growth | | | | Code | |
| An asterisk (*) after the Occupation Title means that these occupations are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers. | | | | | | | | |
| 132011 | HSHW | Accountants and Auditors* | 2.19 | 64 | 29.82 | 18.85 | 4 | R |
| 413011 | | Advertising Sales Agents | 2.53 | 407 | 23.39 | 12.13 | 3 | S |
| 173011 | HSHW | Architectural and Civil Drafters | 0.77 | 10 | 20.42 | 15.16 | 3 | R |
| 274011 | | Audio and Video Equipment Technicians | 2.76 | 235 | 17.93 | 12.16 | 4 | S |
| 493021 | | Automotive Body and Related Repairers* | 1.94 | 310 | 18.16 | 12.04 | 3 | S |
| 493023 | | Automotive Service Technicians and Mechanics | 2.05 | 58 | 17.02 | 10.62 | 3 | R |
| 433031 | | Bookkeeping, Accounting, and Auditing Clerks | 1.73 | 103 | 14.53 | 10.72 | 4 | R |
| 472021 | HSHW | Brickmasons and Blockmasons* | 2.24 | 11 | 19.86 | 16.35 | 3 | R |
| 274012 | | Broadcast Technicians | 2.04 | 157 | 19.76 | 11.60 | 4 | S |
| 493031 | HSHW | Bus and Truck Mechanics and Diesel Engine Specialists* | 0.71 | 13 | 20.16 | 15.73 | 3 | R |
| 131199 | HSHW | Business Operations Specialists, All Other | 0.43 | 28 | 28.59 | 17.31 | 4 | R |
| 517011 | | Cabinetmakers and Bench Carpenters* | 2.02 | 199 | 15.79 | 10.84 | 3 | S |
| 292031 | | Cardiovascular Technologists and Technicians | 2.57 | 193 | 19.58 | 11.53 | 3 | S |
| 472031 | | Carpenters* | 1.23 | 52 | 15.35 | 10.29 | 3 | R |
| 472051 | | Cement Masons and Concrete Finishers* | 0.79 | 13 | 14.67 | 11.18 | 3 | R |
| 351011 | HSHW | Chefs and Head Cooks | 1.87 | 206 | 23.07 | 14.78 | 3 | S |
| 131031 | HSHW | Claims Adjusters, Examiners, and Investigators | 1.38 | 50 | 25.33 | 16.62 | 3 | R |
| 272022 | | Coaches and Scouts | 1.20 | 15 | 19.56 | 10.19 | 4 | R |
| 131072 | HSHW | Compensation, Benefits, and Job Analysis Specialists* | 2.12 | 166 | 24.67 | 16.60 | 4 | S |
| 131041 | HSHW | Compliance Officers, Exc. Safety, Agri, Constr & Transp. | 0.91 | 371 | 22.96 | 15.25 | 3 | S |
| 151031 | HSHW | Computer Software Engineers, Applications* | 4.32 | 11 | 35.09 | 20.99 | 4 | R |
| 151041 | | Computer Support Specialists* | 1.63 | 20 | 19.21 | 13.59 | 3 | R |
| 151051 | HSHW | Computer Systems Analysts* | 2.98 | 15 | 31.11 | 23.44 | 4 | R |
| 474011 | HSHW | Construction and Building Inspectors | 2.15 | 295 | 25.55 | 18.15 | 3 | S |
| 119021 | HSHW | Construction Managers* | 2.12 | 29 | 50.77 | 24.47 | 4 | R |
| 333012 | HSHW | Correctional Officers and Jailers | NR | NR | NR | NR | 3 | R |
| 131051 | HSHW | Cost Estimators* | 3.04 | 15 | 28.45 | 19.67 | 4 | R |
| 151061 | HSHW | Database Administrators | 2.80 | 229 | 32.60 | 21.13 | 4 | S |
| 319091 | | Dental Assistants | 2.99 | 16 | 14.87 | 11.47 | 3 | R |
| 292021 | HSHW | Dental Hygienists | 3.49 | 495 | 28.97 | 22.37 | 4 | S |
| 333021 | HSHW | Detectives and Criminal Investigators | 2.18 | 10 | 24.17 | 20.68 | 3 | R |
| 472081 | | Drywall and Ceiling Tile Installers* | 2.46 | 290 | 16.13 | 11.94 | 3 | S |
| 499051 | HSHW | Electrical Power-Line Installers and Repairers | 2.06 | 246 | 24.09 | 15.69 | 3 | S |
| 472111 | | Electricians* | 1.26 | 39 | 19.18 | 13.66 | 3 | R |
| 492094 | HSHW | Electronics Repairers, Commercial and Industrial Equip. | 2.14 | 15 | 22.71 | 17.85 | 3 | R |
| 131071 | HSHW | Employment, Recruitment, and Placement Specialists* | 2.43 | 595 | 21.23 | 14.14 | 4 | S |
| 436011 | | Executive Secretaries and Administrative Assistants* | 1.39 | 51 | 17.90 | 12.90 | 3 | R |
| 132051 | HSHW | Financial Analysts | 2.57 | 253 | 33.31 | 20.74 | 4 | S |
| 113031 | HSHW | Financial Managers | 1.52 | 555 | 53.12 | 30.63 | 4 | S |
| 332011 | | Fire Fighters* | 1.44 | 17 | 17.24 | 12.16 | 3 | R |

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| | | | Percent | | Openings | Mean | | |
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| 471011 | HSHW | First-Line Superv. of Construction and Extraction Workers* | 2.11 | 48 | 24.48 | 16.37 | 4 | R |
| 351012 | | First-Line Superv. of Food Preparation & Serving Workers | 2.23 | 1,225 | 16.47 | 11.36 | 3 | S |
| 371011 | | First-Line Superv. of Housekeeping & Janitorial Workers | 2.12 | 399 | 17.21 | 11.44 | 3 | S |
| 371012 | HSHW | First-Line Superv. of Landscaping and Groundskeeping | 2.65 | 11 | 21.40 | 16.17 | 3 | R |
| 531031 | HSHW | First-Line Superv. of Material-Moving Vehicle Operators | 1.82 | 19 | 26.35 | 18.40 | 3 | R |
| 491011 | HSHW | First-Line Superv. of Mechanics, Installers, and Repairers* | 0.98 | 23 | 29.52 | 20.49 | 3 | R |
| 431011 | | First-Line Superv. of Office and Admin. Support Workers* | 1.10 | 62 | 19.89 | 11.89 | 4 | R |
| 511011 | HSHW | First-Line Superv. of Production and Operating Workers* | 0.48 | 19 | 28.68 | 18.77 | 3 | R |
| 411012 | HSHW | First-Line Supervisors of Non-Retail Sales Workers* | 0.40 | 22 | 34.68 | 19.96 | 4 | R |
| 391021 | HSHW | First-Line Supervisors of Personal Service Workers* | 1.72 | 525 | 20.80 | 12.73 | 3 | S |
| 411011 | | First-Line Supervisors of Retail Sales Workers | 1.66 | 103 | 18.79 | 12.07 | 3 | R |
| 119051 | HSHW | Food Service Managers | 1.81 | 13 | 23.25 | 17.23 | 4 | R |
| 111021 | HSHW | General and Operations Managers* | 0.49 | 41 | 52.96 | 27.45 | 4 | R |
| 472121 | | Glaziers* | 2.64 | 159 | 16.67 | 11.89 | 3 | S |
| 271024 | | Graphic Designers | 1.86 | 14 | 18.11 | 12.71 | 4 | R |
| 395012 | | Hairdressers, Hairstylists, and Cosmetologists | 1.80 | 18 | 14.83 | 10.83 | 3 | R |
| 292099 | | Health Technologists and Technicians, All Other | 2.26 | 155 | 18.46 | 12.81 | 3 | S |
| 319099 | | Healthcare Support Workers, All Other | 2.17 | 266 | 13.97 | 10.35 | 3 | S |
| 499021 | | Heating, A.C., and Refrigeration Mechanics and Installers | 2.09 | 38 | 15.29 | 12.84 | 3 | R |
| 434161 | | Human Resources Assistants, Exc. Payroll | 2.29 | 317 | 17.05 | 12.72 | 3 | S |
| 173026 | HSHW | Industrial Engineering Technicians | | 12 | 23.00 | 16.11 | 3 | L |
| 499041 | | Industrial Machinery Mechanics | 1.87 | 19 | 19.05 | 14.83 | 3 | R |
| 537051 | | Industrial Truck and Tractor Operators* | 0.70 | 642 | 13.70 | 10.31 | 3 | S |
| 259031 | HSHW | Instructional Coordinators | 2.47 | 261 | 25.89 | 15.71 | 4 | S |
| 413021 | HSHW | Insurance Sales Agents* | 2.78 | 73 | 23.14 | 14.81 | 3 | R |
| 132053 | HSHW | Insurance Underwriters | 1.20 | 13 | 21.87 | 17.41 | 3 | R |
| 271025 | HSHW | Interior Designers* | 2.83 | 283 | 23.34 | 13.54 | 4 | S |
| 436012 | | Legal Secretaries | 1.97 | 649 | 19.43 | 13.67 | 3 | S |
| 292061 | | Licensed Practical and Licensed Vocational Nurses* | 0.38 | 71 | 17.36 | 12.76 | 3 | R |
| 132072 | HSHW | Loan Officers | 1.85 | 13 | 25.55 | 15.73 | 4 | R |
| 499042 | | Maintenance and Repair Workers, General* | 1.03 | 35 | 16.66 | 10.37 | 3 | R |
| 112021 | HSHW | Marketing Managers* | 1.92 | 234 | 53.02 | 27.77 | 4 | S |
| 292012 | | Medical and Clinical Laboratory Technicians | 2.02 | 244 | 17.75 | 12.16 | 4 | S |
| 119111 | HSHW | Medical and Health Services Managers | 2.42 | 367 | 48.58 | 30.25 | 4 | S |
| 319092 | | Medical Assistants | 3.77 | 1,763 | 13.75 | 10.73 | 3 | S |
| 292071 | | Medical Records and Health Information Technicians | 2.28 | 490 | 15.63 | 10.30 | 4 | S |
| 436013 | | Medical Secretaries | 1.82 | 24 | 12.94 | 10.54 | 3 | R |
| 319094 | | Medical Transcriptionists | 2.35 | 194 | 15.38 | 12.30 | 3 | S |
| 493042 | | Mobile Heavy Equipment Mechanics, Except Engines* | 3.42 | 16 | 16.31 | 11.51 | 3 | R |
| 151071 | HSHW | Network and Computer Systems Administrators | 2.76 | 677 | 33.69 | 21.62 | 4 | S |

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| 151081 | HSHW | Network Systems and Data Communications Analysts | 5.71 | 64 | 32.69 | 21.64 | 3 | R |
| 312011 | HSHW | Occupational Therapist Assistants | | 40 | 43.49 | 27.96 | 4 | L |
| 472073 | | Operating Engineers/Construction Equipment Operators* | 1.83 | 27 | 15.34 | 11.62 | 3 | R |
| 472141 | | Painters, Construction and Maintenance* | 3.83 | 31 | 14.63 | 12.27 | 3 | R |
| 232011 | | Paralegals and Legal Assistants | 3.78 | 23 | 17.90 | 11.88 | 3 | R |
| 132052 | HSHW | Personal Financial Advisors | 2.09 | 638 | 32.18 | 16.21 | 4 | S |
| 372021 | | Pest Control Workers | 1.93 | 432 | 14.49 | 10.29 | 3 | S |
| 292052 | | Pharmacy Technicians | 4.75 | 38 | 12.99 | 10.33 | 3 | R |
| 312021 | HSHW | Physical Therapist Assistants | 3.67 | 180 | 24.70 | 17.56 | 4 | S |
| 472151 | | Pipelayers* | 2.11 | 190 | 15.58 | 12.15 | 3 | S |
| 472161 | | Plasterers and Stucco Masons* | 2.77 | 206 | 18.11 | 12.87 | 3 | S |
| 472152 | | Plumbers, Pipefitters, and Steamfitters* | 2.60 | 1,041 | 18.45 | 13.01 | 3 | S |
| 333051 | HSHW | Police and Sheriff's Patrol Officers | 1.40 | 41 | 21.13 | 16.37 | 3 | R |
| 515023 | | Printing Machine Operators | 2.67 | 11 | 15.26 | 11.74 | 3 | R |
| 119141 | HSHW | Property, Real Estate & Community Association Managers | NR | NR | 27.99 | 19.14 | 4 | R |
| 273031 | HSHW | Public Relations Specialists | 1.91 | 441 | 27.17 | 16.62 | 4 | S |
| 131023 | HSHW | Purchasing Agents, Except Farm Products & Trade* | 0.93 | 423 | 25.38 | 16.48 | 4 | S |
| 292034 | HSHW | Radiologic Technologists and Technicians | 2.10 | 16 | 23.49 | 16.66 | 3 | R |
| 419021 | HSHW | Real Estate Brokers | 1.10 | 438 | 34.44 | 14.31 | 3 | S |
| 419022 | | Real Estate Sales Agents | 2.11 | 45 | 18.47 | 10.05 | 3 | R |
| 291111 | HSHW | Registered Nurses* | 2.38 | 156 | 28.11 | 22.18 | 4 | R |
| 291126 | HSHW | Respiratory Therapists | 2.54 | 264 | 24.02 | 19.18 | 4 | S |
| 472181 | | Roofers* | 3.31 | 696 | 15.81 | 11.72 | 3 | S |
| 112022 | HSHW | Sales Managers* | 1.12 | 11 | 61.43 | 31.07 | 4 | R |
| 414011 | HSHW | Sales Representatives, Wholesale & Mfg, Tech. & Sci. Products* | 1.09 | 38 | 33.36 | 17.55 | 3 | R |
| 414012 | HSHW | Sales Representatives, Wholesale and Manufacturing, Other* | 1.46 | 82 | 31.11 | 14.58 | 3 | R |
| 413031 | HSHW | Securities and Financial Services Sales Agents* | 0.47 | 556 | 37.79 | 16.41 | 4 | S |
| 492098 | | Security and Fire Alarm Systems Installers | 2.97 | 268 | 17.16 | 12.84 | 3 | S |
| 253021 | HSHW | Self-Enrichment Education Teachers | 1.88 | 12 | 22.53 | 14.53 | 3 | R |
| 472211 | | Sheet Metal Workers* | 2.50 | 307 | 17.46 | 12.37 | 3 | S |
| 211011 | | Substance Abuse and Behavioral Disorder Counselors | 2.78 | 172 | 19.62 | 12.23 | 3 | S |
| 292055 | | Surgical Technologists | 2.72 | 320 | 18.13 | 14.11 | 3 | S |
| 173031 | | Surveying and Mapping Technicians* | 1.86 | 10 | 18.51 | 13.45 | 3 | R |
| 171022 | HSHW | Surveyors* | 2.50 | 167 | 28.74 | 16.57 | 4 | S |
| 259041 | | Teacher Assistants* | NR | NR | NR | NR | 3 | R |
| 499052 | HSHW | Telecommunications Line Installers and Repairers* | NR | NR | 24.16 | 18.98 | 3 | R |
| 533032 | | Truck Drivers, Heavy and Tractor-Trailer* | 1.87 | 206 | 19.10 | 13.59 | 3 | R |
| 251194 | HSHW | Vocational Education Teachers, Postsecondary | 2.96 | 371 | 24.10 | 14.48 | 3 | S |

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| 514121 | | Welders, Cutters, Solderers, and Brazers | 1.29 | 32 | 16.75 | 11.94 | 3 | R |
| 131022 | HSHW | Wholesale and Retail Buyers, Except Farm Products* | 1.18 | 18 | 28.49 | 18.58 | 4 | R |

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

L = Requested by the Regional Workforce Board and approved by WFI. Local data are shown.

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.